

Message Text

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PAGE 01 LAGOS 00590 01 OF 02 161802Z

42

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 USIA-15

(ISO) W

----- 011476

R 151525Z JAN 76

FM AMEMBASSY LAGOS

TO USDOC WASHDC

AMEMBASSY ADDIS ABABA

AMEMBASSY NAIROBI

AMEMBASSY PRETORIA

AMEMBASSY GABORONE

INFO SECSTATE WASHDC 2854

AMCONGEN JOHANNESBURG

UNCLAS SECTION 1 OF 2 LAGOS 0590

FOR COMMERCE (ALE/CARTERON) AND (MILLER/FIELDER) FROM SEVER

E.O. 11652: N/A

TAGS: BEXP, EAIR, ET, KE, SF, BC

SUBJECT: AVIATION AND GROUND SUPPORT EQUIPMENT TRADE MISSION,
JANUARY 26-FEBRUARY 10, 1976

1. GOOD BUSINESS CLIMATE CONTINUES FOR TRADE MISSION. EMBASSY STAFF IS IN HIGH GEAR PREPARATION FOR TM MISSION VISIT. THE AMBASSADOR AND HIS STAFF FULLY SUPPORT THE MISSION AND ARE MAKING AN OUTSTANDING EFFORT TO INSURE ITS SUCCESS.

2. FOR OFFICIAL-STOP POSTS (ADDIS ABABA, GABORONE) AND ENROUTE POSTS (NAIROBI AND GABORONE), THE UP-DATED FLIGHT ITINERARY PER SEVER/CATERON UNDERSTANDING OF JANUARY 5 IS AS FOLLOWS:

FRIDAY, JAN. 23 WASHINGTON BRIEFING (TENTATIVE)
DEPT. JFK 1830, PA FLIGHT 188

SATURDAY, JAN. 24 ENROUTE - AR. LAGOS 1405 - MAINLAND HOTEL

SATURDAY, JAN. 31 DEPT LAGOS 2155, ET FLIGHT 782
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PAGE 02 LAGOS 00590 01 OF 02 161802Z

AR. ADDIS ABABA 0820 - HOTEL HILTON

THURSDAY, FEB. 5 DEPT. ADDIS ABABA 1330, EC FLIGHT 975
AR. NAIROBI 1515 (HOTEL UNKNOWN)

FRIDAY, FEB. 6 DPT. NAIROBI 0805, LU 540

TO FEB. 8 AR. JOHANNESBURG 1055 (HOTEL UNKNOWN)

MONDAY, FEB. 9 DEPT. JOHANNESBURG 0900, BP FLIGHT 212
AR. GABORONE 0910 (HOTEL UNKNOWN)

TUESDAY, FEB. 10 INDIVIDUAL APPOINTMENTS.

TUESDAY, FEB. 10 MISSION OFFICIALLY ENDS (TENTATIVE)

2. POSTS ON FLIGHT ITINERARY ADVISED TO HOLD SEPARATE ROOM ACCOMMODATIONS (SINGLE OR IF NECESSARY DOUBLE) FOR 9 MISSION MEMBERS AND MISSION DIRECTOR (DOUBLE SUITE WITH HOSPITALITY AND BATHROOMS AND SEPARATELY LOCKABLE DIRECTORS BEDROOM) IN ADDIS ABABA AND GABORONE AT POST DISCRETION). TERM SHOULD COVER APPROPRIATE NIGHTS PER ABOVE ITINERARY AND ANY POST-PERCEIVED POSSIBLE ADJUSTMENTS IN FLIGHT ITINERARY RE MISSION DEPARTURE TIME JOHANNESBURG AND ARRIVAL GABORONE, WHICH WILL BE FINALIZED AFTER AO SEVERS ARRIVAL IN GABORONE.

3. FYI EMBASSIES ADDIS ABABA AND GABORONE, ADDITIONAL ROOM SPACE RESERVED FOR MISSION CONSISTED OF BUSINESS INFORMATION CENTER (BIC) SUITE CONSISTING OF: (1) OFFICE SPACE FOR A RECEPTIONIST/ SECRETARY, TWO ADDITIONAL DESK SPACES AND 3-4 CHAIRS FOR MISSION MEMBERS, (2) SEPARATE AREA SUITABLE FOR FILM PRESENTATION, AND (3) CONTIGUOUS OR NEAR TOILET FACILITIES.

4. NOTE: 2-3 MISSION MEMBERS WILL BE CARRYING EXCELLENT AVIONICS MATERIALS (15-MINUTE USIS AIR TRAFFIC CONTROL 16 MM FILM AND 30-MINUTE USDOC PANEL DISCUSSION BY U.S. EXPERTS VTR CASSETTE) KINDLY LOANED BY EMBASSY LAGOS FOR RETURN BY EMBASSY GABORONE IN FEBRUARY AFTER TERMINATION OF THE MISSION IN GABORONE.

5. RE FLIGHT RESERVATIONS, EMBASSY LAGOS
WILL RECONFIRM SPACE ON ETHIOPIAN AIRLINES FOR 10
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PAGE 03 LAGOS 00590 01 OF 02 161802Z

PERSONS AFTER THEY ARRIVE LAGOS. OF COURSE IT REMAINS THE RESPONSIBILITY OF THE 9 MISSION MEMBERS AND THE DIRECTOR TO PROCURE TICKETS AND CONFIRM RESERVATIONS. EMBASSY LAGOS WILL MEET THE MISSION UPON ITS ARRIVAL AT IKEJA AIRPORT, LAGOS, AT 1405 LOCAL TIME, ON JANUARY 24, ON PANAM FLIGHT 188 FROM JFK, NEW YORK CITY. MISSION MEMBERS ARRIVING OTHERWISE SHOULD PLAN TO PROCESS SELVES THROUGH CUSTOMS AND ARRANGE OWN

TRANSPORTATION TO THE MAINLAND HOTEL. MISSION MEMBERS SHOULD BE ADVISED THAT TAXI FARE FROM THE AIRPORT TO THE MAINLAND HOTEL IS NEGOTIABLE BETWEEN 5 AND 10 NAIRA (DOLS 1.62 EQUALS 1 NAIRA). IN ADDITION, DEPENDING ON FLIGHT, GOOD BUS SERVICE MAY BE AVAILABLE THROUGH PAN AFRICAN TRANSPORT LTD., WHICH STOPS AT THE MAINLAND HOTEL AT A COST OF FOUR NAIRA. BUS LEAVES FROM OUTSIDE AIRPORT ARRIVAL ENTRANCE. LOCAL CURRENCY IS OBTAINABLE AT THE AIRPORT, WHICH HAS A BANK OFFICE OPEN 24 HOURS A DAY. (INCIDENTALLY, THE AIRPORT TAX UPON DEPARTURE FROM NIGERIA IS 1 NAIRA. SURPLUS LOCAL CURRENCY MAY BE DIFFICULT TO EXCHANGE ABROAD.)

6. HOTEL ACCOMMODATIONS: PRICE OF DOUBLE ROOMS FOR A SINGLE OCCUPANCY (SINGLE ROOMS NOT LIKELY TO BE AVAILABLE) IS 28 NAIRA PLUS A SERVICE CHARGE OF 10 PERCENT. THE PRICE INCLUDES FREE CONTINENTAL BREAKFAST. RESERVATIONS ARE AS OUTLINED ABOVE IN PARAGRAPH 1 AND WERE VERY DIFFICULT TO OBTAIN BECAUSE OF THE FULL-OCCUPANCY SITUATION AT ALL LOCAL HOTELS. ADVISE EMBASSY LAGOS VIA PRIORITY CABLE RE ANY CHANGES IN NUMBER OF ROOMS NEEDED FOR MISSION MEMBERS.

7. AO SEVER'S ON-GOING ITINERARY IN STATE 296146 OF DEC. 16, 1975 REMAINS CORRECT EXCEPT FOR (1) ARRIVAL TIME ADDIS ABABA WHICH SHOULD READ 1005 NOT RPT NOT 0105 VIA ETHIOPIAN AIRLINES 784 ON WED. JAN. 14, (2) AND SUNDAY, JAN. 25 DEPART LAGOS AT 2050 VIA PA 189 REPLACES JAN. 26, DEPART WASHINGTON DC, (3) ADDITION OF MONDAY, JAN. 26, ARRIVAL JFK NEW YORK AT 0525, AND (4) ADDITION OF MONDAY JAN. 26 DEPART JFK NEW YORK AT 0750 VIA BN 7, AND (4) ADDITION OF JAN. 26, ARRIVE DULLES/ WASHINGTON DC AT 0905.

8. LAGOS SCHEDULE: IT IS AS FOLLOWS SUBJECT TO UPDATING DURING FINAL PREPARATIONS OF AND PERIOD OF JAN. 24-31 STAY OF THE TRADE MISSION IN LAGOS. PORTION FROM WEDNESDAY ON IS TENTATIVE:

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PAGE 04 LAGOS 00590 01 OF 02 161802Z

SATURDAY, JAN. 24

1400 BUS FROM AIRPORT TO MAINLAND HOTEL.

SUNDAY, JAN. 25

1430 BUS TO EMBASSY BRIEFING AT RESIDENCE OF COUNSELOR FOR ECONOMIC COMMERCIAL AFFAIRS AND RETURN.

MONDAY, JAN. 26

0800 BUS TO AIRPORT.

0900 AIRPORT CONSTRUCTION PLANS AND PROGRESS REVIEWED BY NETHERLANDS AIRPORT CONSULTANTS.

1100 TELCOM, INC.

1200 GROUP LUNCH AT AIRPORT RESTAURANT.

1300 NIGERIAN AIRWAYS

1500 RETURN TO HOTEL.

1900 EMBASSY RECEPTION HOSTED BY COMMERCIAL OFFICER.

TUESDAY, JAN. 27

0900 BUS TO EMBASSY.

1000 MINISTRY OF CIVIL AVIATION

1200 LUNCH

1300 INDIVIDUAL APPOINTMENTS.

WENDSDAY, JAN. 28

0900 CIVAIR MINISTRY NAV/AIDS AND COMMUNICATIONS PERSONNEL
AVAILABLE AT AIRPORT.

INDIVIDUAL APPOINTMENTS AND FREE TIME REMAINDER OF DAY.

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PAGE 05 LAGOS 00590 01 OF 02 161802Z

THURSDAY, JAN. 29

0800 BUS TO NIGERIAN AIR FORCE, LAGOS

0900 NIGERIAN AIR FORCE

1200 LUNCH.

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PAGE 01 LAGOS 00590 02 OF 02 161807Z

41

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 USIA-15 CIAE-00 INR-07 NSAE-00

(ISO) W

----- 011441

R 151525Z JAN 76
FM AMEMBASSY LAGOS
TO USDOC WASHDC
AMEMBASSY ADDIS ABABA
AMEMBASSY NAIROBI
AMEMBASSY PRETORIA
AMEMBASSY GABORONE
INFO SECSTATE WASHDC 2855
AMCONGEN JOHANNESBURG

UNCLAS FINAL SECTION 2 OF 2 LAGOS 0590

1300 VEHICLE LEAVES EMBASSY FOR METEOROLOGICAL MEETING.

1330 METEOROLOGICAL DIVISION, CIVAIR MINISTRY, FOR THOSE
INTERESTED. INDIVIDUAL APPOINTMENTS FOR OTHERS.

FRIDAY, JAN. 30

0800 EMBASSY ARRANGED VEHICLES TAKES GROUP MEMBERS TO 0900 MEETING

0900 SEMINAR ON GENERAL BUSINESS CONDITIONS IF SUFFICIENT INTERES
T.

SATURDAY, JAN. 31

0900 FOLLOW-UP APPOINTMENTS

1200 BRUNCH FOR TRADE MISSION GROUP TO BE ARRANGED.

1400 FOLLOW-UP APPOINTMENTS AND/OR LEISURE.

1900 BUS TO AIRPORT FOR FLIGHT ET 782 TO ADDIS ABABA,
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PAGE 02 LAGOS 00590 02 OF 02 161807Z

DEPARTING AT 2155.

9. TRANSPORTATION: WE ARE ARRANGING VEHICLES FOR GROUP TRAVEL
GIVEN ABOVE. FOR INDIVIDUAL NEEDS, MEMBERS SHOULD COUNT ON USING
TAXES, WHICH ARE PLENTIFUL, OR HIRED CARS (EXPENSIVE) THROUGH
MAINLAND AGENCY.

10. PUBLICITY: THE FORTHCOMING TRADE MISSION WAS FEATURED IN THE
NOVEMBER-DECEMBER ISSUE OF THE COMMERCIAL NEWSLETTER. USIS
OFFICIALS AND THE AMBASSADOR HAVD ASSURED ME OF APPROPRIATE, FULL
COOPERATION. DETAILS ARE CONTINUED IN THE MISSION MEMORANDUM OF

UNDERSTANDING.

11. PROPOSED LAGOS BUDGET: (1) REPRODUCTION - DOLS 50: (2) RENTAL DOLS 800: (3) SERVICES - DOLS 320: (4) TRANSPORTATION - DOLS 430. (5) MISCELLANEOUS - DOLS 100: (6) MAILING - ZERO: (7) RECEPTION - DOLS 750: AND (8) HOSPITALITY SUITE - DOLS 50.

12. CONTROL OFFICER: EMBASSY CONTROL OFFICER IS FSO HARVEY T. CLEW. HE WILL BE RESPONSIBLE FOR SUPERVISING ACTIVITIES TO COMPLETE PREPARATIONS FOR THE TRADE MISSION.

13. SPECIAL ITEMS:

A. COMPANY EQUIPMENT PUBLICATIONS PERTAINING TO ELECTRONIC EQUIPMENT FOR AVIONICS ARE GREATLY NEEDED BY TELCON, INC.

B. LATEST ARRIVAL DATA RE COLLINS REPS FROM ACHEE AT TEXAS ADDRESS REQUESTED.

C. ENCOURAGE MISSION MEMBERS NOT TO OVERLOOK ANY APPROPRIATE GEODETIC ASPECTS OF THEIR CAPABILITIES AND EQUIPMENT TO BE FEATURED IN PRESENTATIONS.

D. POST PRESUMES TRADE MISSION MEMBERS RECEIVED PRIOR TO U.S. DEPARTURE COPIES OF LAGOS A-151 OF OCTOBER 7, 1975, AND LAGOS A-9 OF JANUARY 22, 1975. ADVISE EMBASSY LAGOS IF ADDITIONAL COPY SHOULD BE INCLUDED IN KIT OF MATERIALS WHICH THE PST PLANS TO PROVIDE TO MISSION MEMBERS.

E. ALL MISSION MEMBERS SHOULD BE TOLD TO PLAN UNCOMPLICATED, UNCLASSIFIED

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PAGE 03 LAGOS 00590 02 OF 02 161807Z

DIRECT PRESENTATIONS WHICH FOCUS ON (1) WHAT THEY WOULD PROPOSE TO GIVE NIGERIA BASIC COMPONENTS OF MODEST MODERN AVIONICS SYSTEM COMMENSURATE WITH ITS NEAR-TERM NEEDS: (2) WHAT WOULD INDIVIDUAL COMPANYS EQUIPMENT AND SERVICES DO IN SUCH A SYSTEM: AND (3) WHAT WOULD THE COMPANY INPUT COST.

F. CABLE ASAP FULL NAME AND BIO-DATA ON MISSION DIRECTOR TO POSTS IN NIGERIA, KENYA, ETHIOPIA AND BOTSWANA.
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Message Attributes

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Margaret P. Grafeld
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TAGS: BEXP, EAIR, ET, KE, SF, BC
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